



REPLY TO  
ATTENTION OF

**DEPARTMENT OF THE ARMY**  
U.S. ARMY SPACE AND MISSILE DEFENSE COMMAND  
POST OFFICE BOX 1500  
HUNTSVILLE, ALABAMA 35807-3801

March 23, 2006

Contracting and Acquisition  
Management Office

SUBJECT: Upcoming U.S. Army Space and Missile Defense Command (USASMDC)  
Acquisition entitled, "Systems Engineering and Technical Assistance Contract  
(SETAC)"

TO ALL POTENTIAL OFFERORS ON THE SUBJECT ACQUISITION

1. References:

- a. Synopsis, October 27, 2005, FedBizOpps, subject: "Systems Engineering and Technical Assistance Contract (SETAC) for the U.S. Army Space and Missile Defense Command"
- b. SETAC Pre-Capability Brief Industry Day, 14 December 2005.

2. After thorough evaluation of the anticipated SETAC requirements and the capability briefings presented by the myriad of potential offerors, I have determined the strategy that I believe to be in the best interest of the Government and the subject acquisition.

3. In order to follow this SETAC strategy, the upcoming solicitation will allow for the following seven (7) full and open awards:

- 2 Reserved for Woman-Owned Small Business
- 1 Reserved for Service Disabled Veteran-Owned Small Business
- 1 Reserved for 8(a) Business
- 2 Reserved for Small Businesses
- 1 Full and Open without reservation

4. Any/all awards will be predicated upon receipt of proposals that meet the criteria for best value selection stated in the solicitation. Once the contract awards are made, the task orders will be competed/awarded without consideration of business size and/or methodology of selection for the original contract awards (i.e., set aside vs. full & open). All contracts will contain a minimum guaranteed amount for orders placed over the life of the contract.

5. The point of contact for this action is Ms. Pam Willis, at 256-955-3388, [pamela.willis@smdc.army.mil](mailto:pamela.willis@smdc.army.mil).

Sincerely,

*Mark J. Lumer*

Mark J. Lumer  
Chief, Contracting and  
Acquisition Management Office